

### Class-XI(Business Studies)

Q1. Distinguish between Wholesaler and Retailer & Departmental store and multiple shops.

Q2. What is meant by Automatic Vending Machines as a latest mode of retail selling? State any three circumstances where it is useful.

Q3. Distinguish between Single line store and Speciality stores. Can you identify such stores in your locality.

Q4. "Consumers Co-operative stores are formed to protect the consumer's common interest." Discuss.

Q5. "Some agree that wholesalers are unnecessary link in the trade cycle?" Explain why?

Q6. Name the main documents used in Internal Trade.

Q7. Which note is made by the buyer to credit the account of the person named therein?

Q8. Under which method of payment, cash is paid at the time of delivery of goods.

Q9. What do you understand by (E&OE)?

Q 10. Name the statement given by seller to a buyer for the sale of a good or a service.